# EVERYANGLE

# **Elevating Physical Retail with Advanced Vision Al Analytics**

# **The Problem**

The Limits of Conventional Analytics

- Retail analytics tools typically offer data without depth, missing crucial insights for store performance optimization.
- Key metrics like customer preferences, peak times, and layout impact often go unaddressed, hindering strategic decision-making.
- Traditional analytics present vast data without guiding actionable steps, essential for enhancing store operations.
- Identifying what truly influences customer behaviour and store success requires cutting through the clutter of generic analytics.

## The Solution

Powering Physical Retail with Unrivalled Intelligence & Actionable Insights

- EVERYANGLE offers more than just data; it delivers clear, actionable insights for transformative retail management.
- With EVERYANGLE, refine your store layout, manage inventory with precision, and elevate the customer experience.
- This tool isn't just about data; it's a portal to crystal-clear intelligence that reshapes retail strategies for maximum profitability.
- EVERYANGLE is the key to redefining customer journeys and unlocking new revenue potentials with data-driven decisions.

We transform CCTV systems into comprehensive analytical tools, providing 360-degree intelligence from customer arrival to transaction and all interactions in between.

Arrival Customer Journey Performance



#### **Precision Marketing**

Target the right audience with pinpointed campaigns, at the optimal moment.



# Comparative Site Analytics

Compare and glean insights from varying store site performances.



#### **Count REAL Customers**

We distinguish actual shoppers from staff, repeat entrances and minors.



#### **Optimized Store Performance**

Enhance store dynamics, optimizing product placement and staff positioning.



**EVERYANGLE** 



#### **Cost-Efficient Rostering**

Align staff schedules to precise footfall ensuring smart staffing during peak and low hours.



#### **Customer Flow Analysis**

Analyze customer paths, from entry to exit, spotlighting sales boosters.



#### **Rapid Insights**

Deploy analytics across your retail chain swiftly, gaining insights in minutes.

# Who is it for? – Built for Retail, also relevant to:

estaurants Post-Office

Hospitality

Gas Stations

**Specialty Stores** 

Any business or establishment seeking to optimize workforce productivity, enhance customer satisfaction and drive operational excellence through strategic staff rostering.

# EVERYANGLE

## Case Study: SAMSOE SAMSOE

## The Challenge

Samsoe Samsoe, a high-end fashion retailer with a presence in over 30 countries, needed to:

- Refine the shopping experience by accurately tracking and analyzing customer footfall and behavior.
- Seamlessly integrate advanced footfall analytics with their current systems for real-time insights.
- Utilize data-driven strategies to optimize in-store performance, layout, and marketing initiatives.

#### The Solution

By deploying EVERYANGLE's Footfall Analytics Suite onto existing CCTV Smart Cameras, Samsoe Samsoe harnessed powerful, leading-edge analytics to find opportunities to grow. Our true customer identification technology distinguished actual shoppers from staff, delivering precise demographic analysis to tailor customer experiences, marketing, store layout & product lines leading to 2.9% revenue growth in monitored strores.

## The Impact / Return on Investment



They saw a significant 11% increase in sales transactions post-implementation.



Realized 2.9% immediate sales growth across all sites, with projections up to 5.5% upon full rollout.



Increased customer satisfaction due to effective rostering

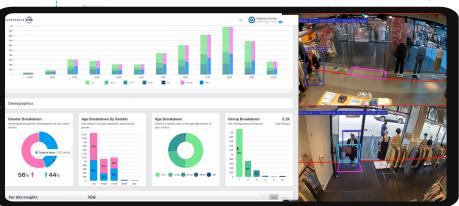


Expansion planned with EVERYANGLE across hundreds more sites.

The Big Picture - A 2.9% increase in annual sales translates into \$4.3 Million increase in revenue - which is a 26x ROI on the investment cost (EVERYANGLE + CCTV cameras)

Arrival Customer Journey Performance





#### FAO

Q: How does EVERYANGLE stand out from other analytics tools? A: Our AI-driven insights are crafted to address intricate retail dynamics many of which are entirely novel innovations on the market, offering a comprehensive vision solution tailored for contemporary market needs.

Q: Can I get training on how to maximize EVERYANGLE's capabilities? A: Absolutely! We hold frequent training sessions and webinars to assist users in harnessing Aurora's full potential. For bookings or detailed insights, reach out to our team.

Q: How does Aurora integrate with my existing systems? A: Aurora is designed for seamless integration with common retail POS systems, ensuring smooth interoperability and enhanced data synergy.

Q: Is there a limit to the amount of data EVERYANGLE can handle? A: Our robust architecture scales effortlessly, accommodating data influxes regardless of volume.

Q: How secure is my data with Aurora? A: Data security is paramount. We employ state-of-the-art encryption and safety protocols, ensuring your data remains protected.

Q: What kind of support can I expect with Aurora? A: Our dedicated customer success team is always on standby, ready to assist and guide you through any challenges or inquiries.

Q: How fast is the deployment process?
A: We can deploy to thousands of cameras within minutes.