

# EVERYANGLE: Elevating Retail with Advanced AI Analytics

Crafting a Smarter Retail Experience

## The Problem

### The Limits of Conventional Analytics

- Retail analytics tools typically offer data without depth, missing crucial insights for store performance optimization.
- Key metrics like customer preferences, peak times, and layout impact often go unaddressed, hindering strategic decision-making.
- Traditional analytics present vast data without guiding actionable steps, essential for enhancing store operations.
- Identifying what truly influences customer behaviour and store success requires cutting through the clutter of generic analytics.

## The Solution

### Revolutionizing Retail with EVERYANGLE

- EVERYANGLE offers more than just data; it delivers clear, actionable insights for transformative retail management.
- With EVERYANGLE, refine your store layout, manage inventory with precision, and elevate the customer experience.
- This tool isn't just about data; it's a portal to crystal-clear intelligence that reshapes retail strategies for maximum profitability.
- EVERYANGLE is the key to redefining customer journeys and unlocking new revenue potentials with data-driven decisions.



### Optimized Store Performance

Enhance store dynamics, optimizing product placement and staff positioning.



### Precision Marketing

Target the right audience with pinpointed campaigns, at the optimal moment.



### Comparative Site Analytics

Compare and glean insights from varying store site performances.



### Visual Re-Identification

Aurora's re-identification refines customer insights by distinguishing actual shoppers from staff and minors.



### Cost-Efficient Rostering

Align staff schedules to precise footfall data ensuring smart staffing during peak and low hours.



### Customer Flow Analysis

Analyze customer paths, from entry to exit, spotlighting sales boosters.



### Rapid Insights

Deploy analytics across your retail chain swiftly, gaining insights in real-time.



## Who is it for? – Built for Retail, also relevant to:

Restaurants    Post-Office    Hospitality    Gas Stations    Specialty Stores

Any business or establishment seeking to optimize workforce productivity, enhance customer satisfaction and drive operational excellence through strategic staff rostering.



## Case Study: SAMSØE SAMSØE

### The Challenge

- Samsøe Samsøe, a high-end fashion retailer with a presence in over 30 countries, needed to:
  - Refine the shopping experience by accurately tracking and analyzing customer footfall and behavior.
  - Seamlessly integrate advanced footfall analytics with their current systems for real-time insights.
  - Utilize data-driven strategies to optimize in-store performance, layout, and marketing initiatives.



### The Solution

By deploying EVERYANGLE's Footfall Analytics Suite alongside Cisco Meraki MV Smart Cameras, Samsøe Samsøe harnessed powerful, leading-edge analytics. Our Visual Re-identification technology distinguished actual shoppers from staff, delivering precise demographic analysis to tailor customer experiences effectively.



### The Impact / Return on Investment



They saw a significant **11% increase in sales transactions** post-implementation.



Realized **2.9% immediate sales growth** across all sites, with projections up to **5.5% upon full rollout**.



Increased customer satisfaction due to effective rostering



Expansion planned with EVERYANGLE across hundreds more sites.

### FAQ

**Q: How does EVERYANGLE stand out from other analytics tools?** A: Our AI-driven insights are crafted to address intricate retail dynamics many of which are entirely novel innovations on the market, offering a comprehensive vision solution tailored for contemporary market needs.

**Q: Can I get training on how to maximize EVERYANGLE's capabilities?** A: Absolutely! We hold frequent training sessions and webinars to assist users in harnessing Aurora's full potential. For bookings or detailed insights, reach out to our team.

**Q: How does Aurora integrate with my existing systems?** A: Aurora is designed for seamless integration with common retail POS systems, ensuring smooth interoperability and enhanced data synergy.

**Q: Is there a limit to the amount of data EVERYANGLE can handle?** A: Our robust architecture scales effortlessly, accommodating data influxes regardless of volume.

**Q: How secure is my data with Aurora?** A: Data security is paramount. We employ state-of-the-art encryption and safety protocols, ensuring your data remains protected.

**Q: What kind of support can I expect with Aurora?** A: Our dedicated customer success team is always on standby, ready to assist and guide you through any challenges or inquiries.

**Q: How fast is the deployment process?** A: We can deploy to thousands of cameras within minutes.